



Australian Real Estate & Auction Training

Auctioneers | Coaching & Mentoring | Sales Training

“The key to real estate success is to be constantly striving to improve.”

Attn: principals & Sales Managers– Are you looking for a training edge for your sales team but can't afford to have your whole team gone for days at a time??

Australian Real Estate & Auction Training has developed a system that allows your whole team to get access to weekly training sessions wherever they may be!!

What you get!!

3 months of weekly, live online training sessions. Fully interactive.

Your whole sales team can participate– individual access for each sales person for one flat fee. Thousands of dollars of training for only \$500. Register now as places are limited!!

Topics-

- Business planning & Goal Setting
- Develop a prospecting plan
- Unlock the potential of your database
- An unbeatable listing presentation
- 4 simple keys to auction success
- Energy, Attitude & Enthusiasm
- Exceeding vendors expectations
- Keep control of your buyers
- Fine tune negotiation Skills
- Social Media and Real Estate
- + more

Cost:

\$500 per office for 3 months (unlimited number of sales people, unlimited logins for online sessions). Places are strictly limited. So register now. Fax registration form to 07 3888 9994

“...a new evolution in real estate training & auctioneering...”

Next Group Starts:

31st August 2009
Limited spaces.
Morning Session
Times
8:30-9:30am

Fill out your details and return by fax to (07) 3888 9994 or email to info@areatraining.com.au

Name

Agency

Phone

Moble

Email

No. Sales People

Address

Suburb

State

Post Code

Payment Method

Cheque Please make cheques payable to australian real estate & auction training

Credit Card Visa Mastercard

Card Number

Expiry

Name on Card

Signature of card holder

By signing I authorise Australian Real Estatae & Auction Training to deduct the amount from my credit card

3 monthly payments of \$175 incl. GST 1 payment of \$500 incl. GST

Date